



Leading the Technical Education Renaissance

2012 Annual Report

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Dunwoody
COLLEGE OF TECHNOLOGY



Give a Gift. *Change a Life.*

We all know that education changes lives.

But did you know that a gift to Dunwoody can change the destiny of an entire generation? By funding scholarships for deserving students. By attracting talented faculty and staff. By investing in technology, programs and facilities that meet the changing needs of the workplace. By helping students launch well-paying careers in a tight job market.

How to Have an Impact

Annual Fund Your unrestricted annual gift keeps the cost of college affordable for all students who aspire to be masters of their craft.

Scholarship Fund 85 percent of all Dunwoody students count on your generosity.

Youth Career Awareness Program Fund Now in its 24th year, YCAP encourages high school students of color or with financial need to explore technical careers.

Legacy Gifts Nearly 200 alumni and friends have included the College in their will or estate plan, ensuring that future generations benefit from a Dunwoody education.

Change a life today. Give to Dunwoody.

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Dunwoody
COLLEGE OF TECHNOLOGY

Letter *from the President*

Dear Friends:

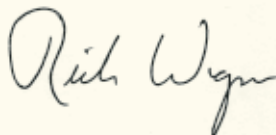
The 2011-2012 academic year brought both challenges and successes. Challenges resulted from a drop in enrollment in the fall and the impact lower enrollment had on the College's financial performance.

As we have in the past, Dunwoody responded. We created the office of Enrollment Management to bring Admissions, Financial Aid, Marketing & Communications, the Registrar and Bursar, and Student Services together to strategically address enrollment. We hired a new vice president to lead this area. We saw immediate and significant results, exceeding our enrollment goals for the winter and spring quarters. And, most significantly, we achieved our enrollment goals for the fall start of the 2012-2013 academic year when colleges across the nation saw enrollment declines.

We continue to focus on the future and meet the needs of our workforce. We started a new program called Right Skills Now. This one-semester program helps dislocated and disenfranchised workers get the skills needed to enter the manufacturing workforce. After one semester, these students are ready for jobs as computer numeric control (CNC) machine operators – jobs with good pay and benefits. Students can come back to Dunwoody to complete an associate's degree after finishing Right Skills Now. This program has created national buzz. Dunwoody has been featured in *USA Today* as well as on C-SPAN. In addition to the Right Skills Now program, we started a new Bachelor of Science completion program in Industrial Engineering Technology and a Bachelor of Science completion program in Construction Leadership & Management.

At a time when our nation needs more technicians and more STEM (Science, Technology, Engineering and Math) graduates – a time which coincides with our 100th anniversary – we are again ready to lead the technical education renaissance. We are building a unique model for technical education: a comprehensive polytechnic college that emphasizes hands-on, application-based learning; a rigorous curriculum that instills discipline; a world-class faculty; and a committed staff focused on providing a great student experience. This model will offer certificates and associate's and bachelor's degrees with seamless mobility between degree levels. Every program will be focused on meeting the demands of the 21st century workforce. We are at the dawn of a new beginning.

We have much to be excited about. Our back-office systems are now providing the information we need to effectively manage the College. Our enrollment grew at a time when college enrollment was down across the nation. Our financials are improving. We have programs that meet the needs of our local and national workforce. And as I have said in the past: we change people's lives through technical education. Stay committed, be proud, we are Dunwoody!



Rich Wagner, Ph.D.
President



College-Industry Partnerships Respond to Skilled Worker Shortage

Today's advanced manufacturing requires "just-in-time" employees who can step into a job and produce right away, according to a recent article in *The Wall Street Journal*. That's where Dunwoody excels. It trains the next generation of workers to adapt to the ever-changing needs of employers in technical industries. It has a well-earned reputation for creating programs that anticipate, and respond to, the needs of local industries and the global economy.

Dunwoody Offers Right Skills at Right Time

Even though the nation's jobless rate hovers just below eight percent, manufacturers still face a shortage of skilled workers. "Factory jobs require more math and science skills than most Americans possess," writes David Ferris at Workforce.com.



Dean E.J. Daigle teaches students to use computer numeric control machines as part of Dunwoody's new Right Skills Now program.

Adding to the problem is the anticipated retirement of Baby Boomers over the next decade, which will shrink the pool of experienced workers. "The end of industrial arts classes in high schools severely reduced the number of skilled workers in the pipeline," says Les Fieldman, corporate HR manager for Griffiths Corporation, which employs Dunwoody graduates.

American manufacturers report that five percent of their jobs go unfilled "simply because they cannot find workers with the right skills," according to an [October 2011 survey](#) by Deloitte Consulting and the Manufacturing Institute. That translates into 600,000 unfilled jobs nationally at a time of high national unemployment.

Right Skills Now Bridges Skill Gap

The labor shortage prompted Dunwoody to develop fast-track programs to teach needed skills. In 2012, the College piloted Right Skills Now, a 24-week, one-semester certificate program that trains students in computer numeric control (CNC) machines. The program grew out of President Obama's Council on Jobs and Competitiveness in partnership with several manufacturing professional organizations.

Permac President Darlene Miller, who sits on the Council, and E.J. Daigle, Dunwoody dean of Robotics & Manufacturing, applaud the new initiative.

After 18 weeks of instruction, students work full time as paid interns at a local manufacturing facility. Many are recruited by their employers while still enrolled. The CNC certificate is integrated with other Dunwoody coursework so students may continue to earn their associate's degree, making them even more marketable.

National Model for Worker Training

"Experts say the program could serve as a national model for employers needing skilled workers yesterday," writes *USA Today*. "It's one of the early efforts to close the nation's much-bemoaned skills gap."

"The program could serve as a national model for employers needing skilled workers yesterday."

USA Today



The machine tool floor is humming with activity. CNC machines are in constant use by day and night students.

For people like Mike Hunter, an unemployed construction worker with 23 years in the field, the Right Skills Now program was a godsend. It gave him the training he needed to find a job. The program “gets you in the workforce so quickly,” Mike told *USA Today*. Although his wage is comparable to construction work, Mike earned more this year because his new job is year-round.

Enviably Job Placement Rates

Dunwoody has an enviable track record of placing graduates, especially from its Machine Tool Technology program. More than 400 companies have approached Daigle about hiring machine tool graduates.

The evidence is compelling. Wrico Stamping and EJ Ajax, “two of Dunwoody’s best supporters of manufacturing students,” hired four

first-year students over the summer, Daigle says. They invested an estimated \$50,000 in scholarships to secure the top talent and help those students complete their second year of studies.

What’s more, every Machine Tool Technology graduate from June 2012 is employed. Employers include respected names such as Johnstech, MTS, Mold Craft, and Wilson Tool.

About the Partnership

Dunwoody’s Right Skills Now program is a partnership of The Manufacturing Institute, ACT, the National Institute of Metalworking Skills, and the President’s Council on Jobs and Competitiveness.

Fifteen graduates from the first cycle are employed as full-time apprentices, operators or programmers. They were scooped up by Minnesota companies



Students first work on manual mills and manual lathes, then progress to CNC machines.

looking for CNC operators, including Twin City Die Cast, Minnesota Grinding, Roberts Automatic, Continental Engineering, and Custom Mold.

Enrollment in fall 2012 was full at 20 students.



Dunwoody's first Sewing & Production Specialist program was developed in collaboration with industry leaders and local business owners. The first class begins January 2013. (Photos courtesy of The Makers Coalition)

Sewing Program Takes Collaboration to New Level

Taking its commitment to college-community collaboration to a new level, Dunwoody is collaborating with Saint Paul nonprofit [Lifetrack Resources](#) and dozens of local businesses to develop its first Sewing & Production Specialist program.

Lifetrack received \$75,000 in United Way funding to support the development of the 22-week program. It provides students with the skills and education needed to excel in the cut and sew industry.

From Small Project to Major Partnership

The idea began as a small project between Dunwoody, Lifetrack and J.W. Hulme, a Minnesota maker of distinctive leather and canvas products. Participation has grown to almost 30 partners, including companies in Michigan and Wisconsin.

In response to enormous industry interest, the core group decided

to form an association to actively represent the cut and sew industry. They called it The Makers Coalition.

“The real strength of this training is that it is being developed in close collaboration with industry leaders and local business owners,” says Tatjana Hutnyak, Lifetrack’s business services manager. “Program graduates will gain a specific skill set that is a great fit and is in direct demand by employers.”

Notable Dunwoody Entrepreneurs

Insty Prints
founder Frank Schochet

Morrie's Automotive Group
founder Morrie Wagener

FSI International
co-founder Joel Elftmann

Mortenson Construction
founder Mort Mortenson, Sr.

Entenmann's Inc.
former owners William, Robert and Charles Entenmann

Weis Builders, Inc.
founder Joe Weis



President Rich Wagner and Debra Kerrigan, dean of Workforce Training & Continuing Education, joined Dunwoody students and staff at the opening of Bühler's training lab in Plymouth.

From left to right: Matthew Schweizer, Debra Kerrigan, Travis Phillips, Jessica Hurd, Rich Wagner, Ziven Zimmerman, Jeff Ylinen, Brian Randall, E.J. Daigle, Mary Meador, and Barb Obershaw.

Bühler Apprenticeship Academy Models Euro Approach to Education

Adapting the European model of technical education, Swiss-owned [Bühler Inc.](#) has partnered with Dunwoody to create the first-ever Bühler Apprenticeship Academy.

Academy Trains Customer Service Engineers

The two-and-a-half-year apprenticeship program, which launched in August, is designed to train customer service engineers using Bühler's new Food Innovation Center in Plymouth, Minn. The Academy teaches mechanical and electrical skills, electronics, customer service and management. It also integrates training in technical, methodological and social skills.

Six students were admitted to the Academy from a competitive pool of 100 applicants. Bühler pays their tuition as well as an hourly wage. The company benefits by developing a cohort of talented apprentices who have strong foundational skills and

industry-specific experience – a highly prized combination. Students graduate from Dunwoody well trained and with a great future.

Smart Investment for Employers and Students

“It’s a smart investment, considering the shortage of skilled workers and the time it takes to train new hires,” says Debra Kerrigan, dean of Workforce Training & Continuing Education, who helped broker the partnership.

Customized to Bühler’s workforce needs, the program alternates eight weeks of classroom learning at

the College with eight weeks of experiential learning in the Bühler lab. At the end of the apprenticeship, graduates tour Bühler’s national and international facilities and choose where they would like to work.

A second cohort will join the program in August 2013.

About Bühler’s Food Innovation Center

Bühler is an international leader in the research, development, manufacture, and distribution of capital equipment and processing systems for food and non-food industries.

“It’s a smart investment, considering the time it takes to train new hires.”

Debra Kerrigan

Entenmann Brothers Exemplify Dunwoody's Entrepreneurial Spirit

Three Entenmann brothers traveled from the East Coast to Minnesota in the 1940s to attend the baking program at what was then Dunwoody Industrial Institute. Drawing on their Dunwoody training, German work ethic, and entrepreneurial mindset, they built a baked goods company that today serves customers across North America.



Drawn by Dunwoody's reputation for hands-on learning, Charles, Robert and William Entenmann traveled across the country to attend Dunwoody's baking school in the late 1940s.

graduated from Dunwoody's baking program in the late 1940s and early 1950s.

Traveling across the country to attend one of the only baking schools in America was a bold move for the Entenmann brothers. They were drawn by Dunwoody's expertise in the chemistry of baking and reputation for hands-on learning.

Growth Through Innovation

With their mother, Martha, the brothers took over the family baking business after the death of their father, William Jr., who had run the company for 30 years. They realized that American

consumers were purchasing more goods at grocery stores and focused their business on deliveries to supermarkets. Ever the innovators, they developed the cellophane window for their baked goods boxes.

In 1961, they built the largest baking facility in the U.S. on five acres in Bay Shore on Long Island. When the company went public in 1976, the stock certificates bore the image of Martha, a testament to her 50-year commitment to the company. Over the next four decades, the company continued to adapt to changing technology and consumer tastes.



The Entenmann brothers embody Dunwoody's passion for entrepreneurship and innovation.

A Legacy of Support

Entenmann family members have been generous supporters of Dunwoody. During a recent visit with President Rich Wagner, Charles reminisced about his time in Minnesota. Self-described as "nothing but optimistic," Charles was especially grateful to his baking teacher, who introduced him to the variety of ingredients used in cakes.

He advises students to "mind your own business and do your job better than the other guy. Someday, he'll be working for you."

From Brooklyn Business to International Brand

The Entenmann family was entrepreneurial long before the term became commonplace. What began as a small baking business in Brooklyn, N.Y. in 1898 is now a household name. Like many Dunwoody graduates, the Entenmann family had a passion for running their own business.

William Entenmann started modestly, delivering bread and his signature all-butter loaf cakes by horse and wagon to neighborhoods around Brooklyn. His three grandsons, Charles, Robert and William,



Bobby Weckwerth Receives Leadership Award

Robert “Bobby” Weckwerth received the Student Leadership Award from the Alumni Board of Managers at its annual meeting in July. The award, first presented in 2004, honors exemplary students with outstanding school spirit who are leaders in and out of the classroom.

A Passion for Life-Long Learning

Weckwerth, a retired sergeant major and disabled veteran, enrolled in Dunwoody after 25 years in the military. He earned his associate’s degree in Construction Project Supervision in June and is currently enrolled in the College’s bachelor’s completion program.

“You should never stop learning,” he says.

Honing Leadership Skills Through Volunteerism

Weckwerth chose Dunwoody, in part, because of its small class sizes, rich history and great reputation. After “relearning how to type, take notes and study,” he excelled academically. What he didn’t anticipate was the value of participating in extra-curricular activities. That’s where he found opportunities to hone his leadership skills.

He served as president of the Phi Theta Kappa (PTK) Honor Society and the student chapter of the Association of General



Bobby Weckwerth (in blue) led a group of Historic Green volunteers to Louisiana over spring break to help rebuild New Orleans. “I like to help people,” says the veteran and long-time volunteer firefighter.

Contractors. He also was a member of Historic Green, National Association of Home Builders, and Construction Specifications Institute.

“I tried to share what I’ve learned through the years. I was fond of my classmates and wanted to see them succeed.”

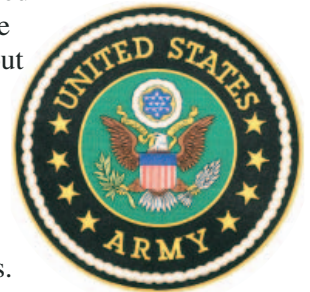
Bobby Weckwerth

Developing “People Who Help People”

Weckwerth transformed PTK from a three-star to a five-star rated chapter – a feat that required creativity, effective mobilization of volunteers and a lot of hard work, according to his instructors. He also led a group of Historic Green volunteers to Louisiana to help rebuild New Orleans over spring break.

“I like to help people,” he says of his volunteer work. “I hope it helps develop people who help people, too.”

His career in the military and 17 years as a volunteer firefighter taught him a lot about leadership. “I didn’t want to be a dictator. I tried to share what I’ve learned throughout the years. I was really fond of my classmates, and I wanted to see them succeed,” he says.



“We were almost like a small family. I was kind of like the dad of the class,” he adds with a shy grin.

Special Thanks

to Our Annual Fund Donors

We are grateful for the generosity of thousands of individuals, businesses, foundations and community organizations that support our mission of changing lives through excellent technical education. As a private, non-profit college, we rely on your support and extend our deepest appreciation. Gifts were received July 1, 2011 – June 30, 2012.

ALUMNI

MASTER BUILDERS

\$10,000 and above

Charles S. Donatelle '65 | Michael J. Donatelle '67 | Joel A., '60, and Mary Ann Elftmann (Elftmann Family Fund, The Minneapolis Foundation) | Ernest J. Skramstad '38 | Donn, '64, and Cynthia Thomas (American Center for Philanthropy)

CHARLES A. PROSSER CLUB

\$5,000 to \$9,999

Theodore A. Ferrara '77 | Raymond K. Newkirk '65 (Custom Mold & Design*, Teamvantage, Inc.*) | Arthur J. Popehn '40 (Catholic Community Foundation) | Maurice J. Wagener '57

JOHN BUTLER CLUB

\$2,500 to \$4,999

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\$1,000 to \$2,499

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\$500 to \$999

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CENTURY CLUB

\$100 to \$249

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Burnett V. Iverson* '36
John T., '66, and Mary "Midge" Jensen
Gary Leroy, '61, and Carol Johnson
Ludwig P. Johnson* '16
Maynard A. and Marion D. Johnson*
Stanley A. Johnson*
Jerald A. Jones '62
Harold, '41, and Edith Juul*
Dave Kalina '70
John P. Kaltenbach* '47
A.C. Kavli*
Chuck and Mary Kiester
Jana King
Karl A. Kirschbaum* '33
Kenneth H. Konrad '64
Fred Krost* and Anna Pitzl*
Jack R. Lake '66
Robert J. Larsen '70
Arnold W. Larson* '50
Duane D. Lauer* '67
Adgerlt H. and Alfnid Leifgren*
Albert Lippert*
Leonard J. Ludescher* '40
Chell C., '90^S and Amy L. Luesse
Rudy Luther*
Amanda S. Magnusson*
Dean A., '52, and Nell Mahlke
Kenneth Malstrom* '33
Alice Manguson*
Shaun P. and Karin L. Manning
John A., '48, and Shirley M. Markgren
Willard A. Matson*

Frank D. McVay '81
Mattie Meagher*
Theodore Menzel*
Walter R. Menzel*
William, '63, and Edna Miller
Fred E. Modlin* '42
Eunice M. Munck*
Vergil* '49, and Myra Neitzel
Norwood Nelson '60
Cecil G. Ness* '39
Andrea Newman and Thomas Kroll
Robert A.* '54, and Dorothy K.
O'Brien
Otto C. Ohr '41
Helen E. Olsen*
C. Howard Olsen* '37
Roy E. and Amelia E. Olson*
William C. Owens* '56
Caroline Passe*
Bob, '75, and Mary Peck
Roger A., '36, and Hazel P. Perkins*
Gary and Barbara Petersen
Donald W., '47, and Joann Peterson
Warren E.^R and Arlene Phillips
Martha Pinney*
Richard A. Pinska*
Frank P. Plovick*
Arthur J. Popehn '40
Robert L. Porter '70
Ralph, '51, and Mildred Reber*
Orville Rubow '40
Dudley J. Russell* '36
Donald E. Ryks
Eugene* '33, and Margaret Salay
Marvin J. Scherer* '53
Paul F. Schmidt '57
Floyd H., '41, and Marge Schneeberg
Frank E., '35, and Freda C. Schochet*
Gordon*, '39, and Patricia Schuster
Becky^R and Bob Seemann
Mark A. Skipper^S
Ernest Skramstad '38
Daniel L., '52, and Eleanor Smith
Robert H. Solmonson* '61
Frank^R and Lou Starke
John W. Steimle*
Fred L., '50, and Mary Jane
Steinhilpert
Harold Sullivan* '72
James, '55, and Elizabeth Swanson
Raynold, '47, and Millicent Swanson*
Vernon, '47, and Mae Thompson*



Jennifer Kahlow meets with new Legacy Association donor Ernest Skramstad.

James A. Tilbury '47
LaVerne R., '50, and Emma Turnwall*
Donald B. Urquhart '50
Robert and Alta Van Tries*
Henry, '43, and Barbara
Vanderwerker*
William C. Wachtler* '54
Rich^S and Valerie Wagner
Dr. John P.* and Marie Walsh
Donald Weesner* '29
Joseph C. Weis '52
Howard D. Wells '71
Marinus, '62, and Marjorie Westerham
Leonard Westlund*
Adolf Wicht* '15
Frances M. Wicklund*
Orville Widvey '51
Robert A. Wild* '43
Thomas Wayne Williams*
Paul B. Wishart*
Dudley '34, and Marian Woehning*
C. Ben^R and Donna Wright
Alan E., '69, and Luanne F. Wussow
Marvin, '70, and Dorothy Zweig

We apologize for any errors or omissions. Please contact the Development Office at 612.381.3052 with corrections.

* Business owned/operated by Dunwoody alumni

^S Current Dunwoody employees

^R Retired Dunwoody employees

Alumni

News & Notes

Len A. Beard Electrical Construction & Maintenance '43

"My Dunwoody training helped me succeed at IBM. I retired after 45 years of service."

Daniel L. Smith Civil Technology & Land Surveying '52



Dan is one of the newest members of our Legacy Association, having established a charitable gift annuity last spring. He lives in Plymouth, Minn., and Sun City, Ariz. Dan plays golf and tennis and enjoys volunteering.

Gerald Wilber Schwarz Radio & TV '56



G.W. (Doc) Schwarz recently sold his 52-year-old SNARO business to Brooks Johnson of Monticello, Minn. Johnson plans to continue the manufacturing of the SNARO, which was originally designed by Schwarz. A SNARO is a special bird point used for bow hunting.

Carlton DeWitt & Roger Rafferty Printing '61



Carlton donated a 1903 Linotype to the Minnesota Letterpress Museum at the Minnesota State Fairgrounds. Both Carlton and '61 graduate Roger Rafferty work at the museum during the Minnesota State Fair, giving visitors a glimpse of how newspapers were printed using the hot lead process.

Jim Mortenson Architectural Drafting & Design '62



The Minnesota Chapter of the Association General Contractors of America presented Jim Mortenson with its Lifetime Achievement Award after more than 40 years in the construction industry.

James Haugen Auto Electrical '64

James worked with Habitat for Humanity this summer. He and his team completed one house in August and started another before cold weather (by Alabama standards) set in. "I am looking forward to 2014 to help Dunwoody celebrate 100 years and the 50th anniversary of my graduation."

Steve Hippe Carpentry '65



Steve recently visited Dunwoody with his wife, Marlene. He lives in Starbuck, Minn., and has used his Dunwoody training throughout his life, both professionally and personally.

Doug Rolland Air Conditioning '67



Doug is a principal with RELCO, LLC, a pioneer in dairy carbohydrate processing with industry-leading technology for evaporation, crystallization and dryer chamber design. Doug and his wife, Gail, live in Prescott, Ariz.

Rich Hjelmgren Automotive Service Technology '71

Rich was honored as the 2012 Firefighter of the Year at the Hudson Fire Department's annual banquet for his 22 years of service. "Our deepest appreciation for your dedicated volunteer service ensuring maintenance, performance, safety and reliability of our apparatus and equipment," the fire chief said.

Joe Mrozek Welding '79



Joe visited the Welding lab earlier this year. He currently is a union steward and a welding foreman and is interested in teaching welding someday. He lives in Cochrane, Wis., with his wife and children.

Marcy Vonne

Engineering Drafting & Design '93



Marcy works at Toro where she takes pride in helping to design the GroundsMaster 5900 – a 16-foot wide machine that can cut an acre of turf in five minutes!

Eve (Swailles) Christianson

Graphics Arts & Printing Technologies '02



Eve writes: "I feel very grateful for the valuable skills that I learned in the Printing & Graphics program. It provided a sturdy base on

which to build my career. I started out as a pre-press operator and found that I had a passion for image retouching. I moved on to an image retouching role for six years. While doing that, I saw into the world of art direction and found my calling. After being at Target for more than three years, I was promoted to art director for the Weekly Ad – a fashion and accessories team. I work with merchants, design the layouts, direct photo shoots and much more. Big thanks to Pete Rivard and the crew at Dunwoody for a great program!"

Cody Smith

Engineering Drafting & Design '12



Cody received the Harold & Ginger Anderson Scholarship, which is awarded to a second-year student with academic success and financial need. Cody had the pleasure of meeting Harold Anderson '40 in March.



Fourth Year Interior Design Students

The Northland Chapter of International Interior Design Association hosted its 7th annual charity fashion show in October. Fourth-year interior design students Ashley Cannon, Carissa Lepisto Pouliot, Jodi Brady, Jill Benkofske, Brittney Bechthold and Rachel Wittnebel won "Best Use of Zero Landfill," competing against 25 other design firms and schools. Their designs were made primarily of recycled design materials.

In Memoriam

On behalf of the entire Dunwoody community, we extend our deepest sympathies to the families and loved ones of alumni who have died in the last year.

Sverre Ambjor '38

Electrical Construction & Maintenance

Duane Anderson '53

Automotive Service

Norman Anderson '63

Electrical Construction & Maintenance

Archie Asunma '41

Machine Tool

John Ballard '88

Heating, Ventilation & Air Conditioning

Thomas Beninga '52

Electrical Construction & Maintenance

Robert Borchert '40

Electrical

John Brengman '40

Building Construction

Wayne Brownell '50

Radio & Electronics

Warren Carlson '47

Baking

George Christen '61

Machine Tool

Mike Conniff '62

Electrical Construction & Maintenance

W. James Corbett '58

Plumbing

John Cronemiller '66

Electronic Systems

Herbert Daub '48

Automotive Service

Thomas Day '61

Sheet Metal

Everett Dejong '61

Machine Tool

Robert Droster '51

Building Construction

David Dulebohn '41

Machine Tool

Paul Dziedzic Jr. '73

Architectural Drafting & Estimating

Vernon Edberg II '68

Automotive Service

Arnt Espeset '50

Automotive

Francis Fraser '57

Architectural Drafting & Estimating

Lyle Freiderich '50

Radio & Electric

Bob Fry '72

Machine Tool

Joseph Gieseke '77

Engineering Drafting & Design

James Glidden '62

Electronic Systems

James Goings '71

Welding

William Gosch '83

Engineering Drafting & Design

Philip Graber '73

Machine Tool

Roy Groves '50

Machine Tool

Roy Hager '57

Architectural Drafting & Estimating

Harold Halvorsen '48

Electrical Construction

Alois Hanek '51

Refrigeration

Carroll Hempel '56

Baking

Larry Hjelle '51

Refrigeration

Orlen Holien '34

Electrical Construction & Maintenance

Jerry Iverson '65

Electrical Construction & Maintenance

Curtis Johns '48

Electronics

Charles Johnson '56

Electrical Construction & Maintenance

Orval Johnson '55

Automotive Collision Repair & Refinishing

Reynard Johnson '62

Printing & Graphics

Vernon Johnson '58

Electrical Construction & Maintenance

Michael Kennedy '64

Automotive Service

Oiva Koivula '47

Automotive Service

Steven Kokkila '10

Electrical Construction & Maintenance

Fredric Koshiol '50

Electrical Construction & Maintenance

Roger Kuechle '79

Residential Concrete

Clinton Larson '50

Electronic Systems

Milford Larson '48

Building Construction

Elmer Lehman '59

School Plant Maintenance

Bernard Lieder '60

Architectural Drafting & Estimating

Robert Madden '43

Automotive

Kenneth Malmstrom '33

Sheet Metal

Gary Matson '67

Automotive Service

Arthur Matychuk '51

Machine Tool

Burton McGlynn '53

Cake Decorating '65 Baking

Russell Medin '43

Machine Tool

Roger Moseson '45

Electronic Systems

Roger Mustonen '61

Land Surveying

James Niskala '62

Printing & Graphics

C. Howard Olsen '37

Engineering Drafting & Design

Erwin Olson '41

Electrical

Douglas Peterson '67

Architectural Drafting & Estimating

Thomas Piekarczyk '73

Machine Tool

Kenneth Porupsky '51

Electrical Construction & Maintenance

Reuven Rahamin '76

Machine Tool

Jeffrey Raymer '84

Engineering Drafting & Design

Eldon Reinke '62

Electrical Construction & Maintenance

Mary Richardson '79

Baking

Allan Roadfeldt '51

Machine Tool

James Russell '51

Land Surveying

Robert Sanger '55

Baking

Lester Schmitz '40

Electrical Construction & Maintenance

Harold Smith Jr. '57

Electronic Systems

Scott Swendsen '83

Automotive Service

Vernon Thompson '47

Automotive

Glenn Tilbury '52

Machine Tool

John Wallraff '43

Air Conditioning

John Walls '60

Machine Tool

William Weise '70

Electrical Construction & Maintenance

Wilton Wendlandt '40

Air Conditioning

Robert Wentz '64

Engineering Drafting & Design

Stanley Wold '48

Air Conditioning

Jack Woods '51

Baking

Arthur Wuollet '59

Electrical Construction & Maintenance

In Memoriam: Accent Signage Founder Reuven Rahamin

The nation mourned the tragic death of Reuven Rahamin, a 1976 graduate of Dunwoody and founder of Accent Signage in Minneapolis. Rahamin and four others were slain by a disgruntled employee on September 27. He will be remembered as "a kind, persistent and religious man" who saw his work as helping people find their way in the world.

Born in a tent near the Gaza Strip, he immigrated to the U.S. as a teen, graduated at the top of his Dunwoody class, and went on to build a \$10 million sign business. Among other accomplishments, he patented a process to put Braille on signs, earning him an invitation from the White House.

A devoted family man, he was active in civic activities and will be missed by all who knew him.

Kate Dunwoody Scholarship Awarded

Interior Design student **Carissa Lepisto Pouliot** received this year's Kate Dunwoody Scholarship at the annual awards luncheon in October. The scholarship is presented to an exceptional female student who demonstrates strong academics and a record of community service.

On track to graduate in May 2013 with a Bachelor of Science in Interior Design, Lepisto Pouliot came to Dunwoody to expand her career opportunities.

"I already have an associate's degree in architectural drafting, but I wanted to be able to do more than to just draft other people's creations," she says. Dunwoody is helping her pursue her goal of "helping people design their quality of life through environment."

Outside of class, Lepisto Pouliot serves as a Dunwoody student ambassador, participates in the Interior Design Student Society, and is a member of the International Interior Design Association. She interned at Shea, Inc. in downtown Minneapolis. In January, she will start an internship with RSP Architects.

"One day I hope to be able to contribute to something like (the Kate Dunwoody Scholarship)," the mother of four told the attendees at the annual luncheon.

Her advice to fellow students: "Go after what you're passionate about. Don't let people tell you 'no.' You're never too old. Just know that your life plan will continuously change and evolve."

"I wanted to be able to do more than just draft other people's creations."

Carissa Lepisto Pouliot



Carissa Lepisto Pouliot, 2012 recipient of the Kate Dunwoody Scholarship

Who Was Kate L. Dunwoody?

A remarkable woman respected for her volunteer service and philanthropic spirit, Kate Dunwoody was influential in helping establish Dunwoody Industrial Institute. Upon her death in 1915, her estate added \$1.5 million to the \$3 million given by her husband, William Hood Dunwoody, to start the school.

Kate grew up in Pennsylvania and moved to Minnesota with her young husband who was advised to find healthier climes in the "Great Northwest." From the onset, Kate was a tireless champion for women and children. She was an active member of the Women's Christian Association (WCA), the state's oldest benevolent nonprofit. In 1905, Kate and William donated their mansion on 10th Street and LaSalle Avenue to the WCA, stipulating that it be used as a women's boarding house.

Her legacy of supporting women continues through her named scholarship at Dunwoody College.



Cherry Acker is one of hundreds of Dunwoody students to receive scholarships to complete their education. Acker is using her scholarship to finish her associate's degree in Web Programming & Database Development. She would like to use her new skills to help homebound people with their healthcare needs.



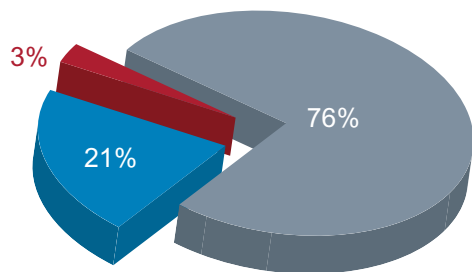
Audited Financial Reports

Statement of Financial Position Years ended June 30, 2012 and 2011

	<u>2012</u>	<u>2011</u>
ASSETS		
Total Current Assets	\$ 2,501,947	\$ 3,432,385
Total Other Assets	22,908,068	22,636,643
Net Property, Plant, and Equipment	<u>14,484,137</u>	<u>14,643,959</u>
TOTAL ASSETS	<u>\$ 39,894,152</u>	<u>\$ 40,712,987</u>
LIABILITIES AND NET ASSETS		
Total Current Liabilities	\$ 5,313,535	\$ 3,055,022
Total Long-Term Liabilities	<u>13,151,155</u>	<u>13,150,929</u>
TOTAL LIABILITIES	<u>18,464,690</u>	<u>16,205,951</u>
Total Net Assets	<u>21,429,462</u>	<u>24,507,036</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 39,894,152</u>	<u>\$ 40,712,987</u>

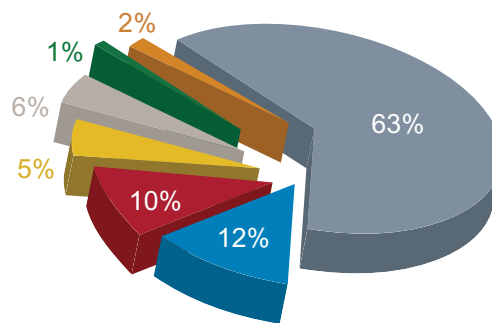
Statement of Activity Year ended June 30, 2012

REVENUE (\$ in thousands)



Net Tuition	\$ 15,976
Gifts & Contributions	4,413
Investment Income	72
Other	571
TOTAL REVENUE	<u>\$ 21,032</u>

EXPENSES (\$ in thousands)

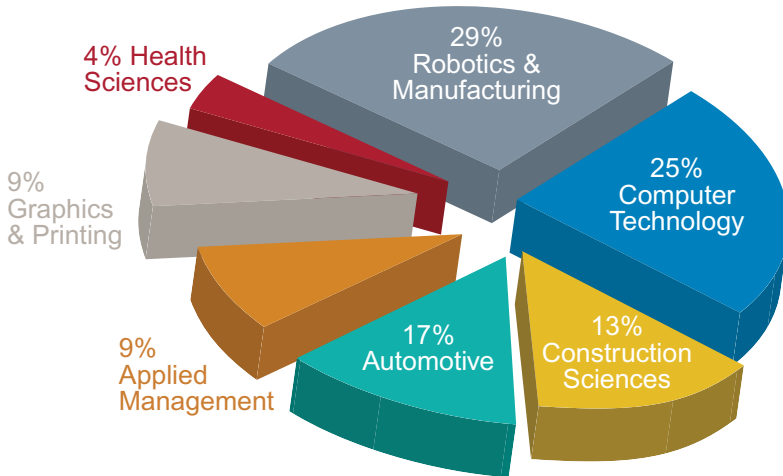


Salary & Benefits	\$ 15,203
Student Worker Salaries	253
Marketing Programs	556
Department Expenses	2,514
Plant & Facilities	1,245
IT Operations	2,905
Depreciation, Interest & Finance	1,432
TOTAL EXPENSE	<u>\$ 24,108</u>

Financial note: We acknowledge that the fiscal year did not meet expectations. As described in President Wagner's letter, the Board of Trustees and the administration have instituted strategies to address the College's finances and are already seeing positive results. Due to rounding, the expenses total 99 percent.

Program Overview

Percent of Total Enrollment by Program



Quick Facts

ENROLLMENT – 1,160 full- and part-time students are enrolled.

VETERANS – Dunwoody has 122 veteran and military students. It is a Yellow Ribbon Campus and received the Employer of Veterans Award from the American Legion in July 2012.

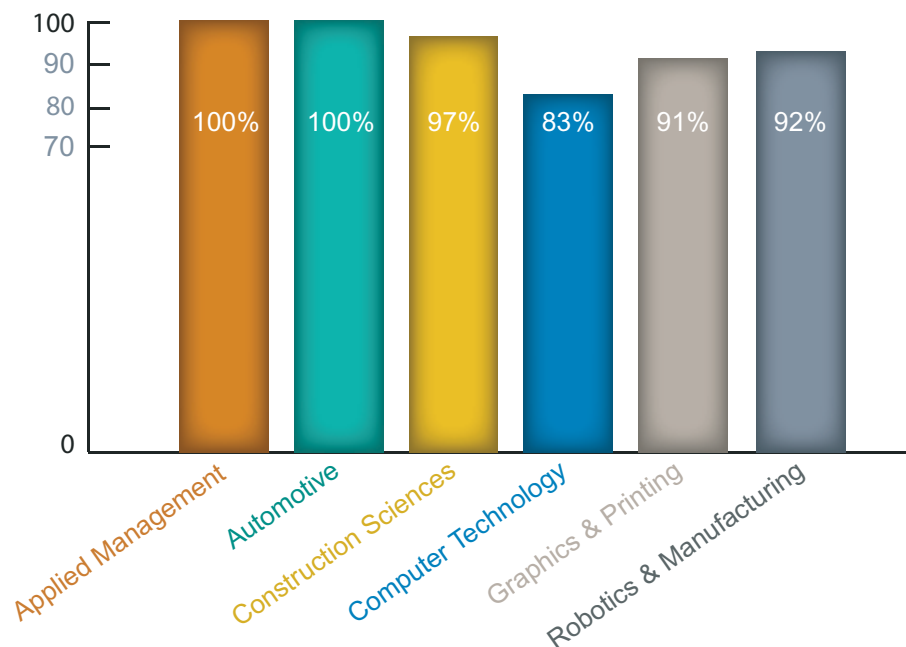
DIVERSITY – 13 percent of the student body are female and 21 percent are students of color.

FINANCIAL AID – Nearly 85 percent of students received financial assistance of some kind in 2011-2012.

DEGREES – Dunwoody offers 29 Associate of Applied Science and four Bachelor of Science degrees.

Placement Rate by Program

Dunwoody graduates are in high demand by employers throughout the state. These figures reflect graduates' average placement rates in their fields of study within five months of graduation in spring 2012.



Dunwoody Leadership

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Development, Target Corporation

Robert Strom

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President, Olsen Tool & Plastics

Dr. Bernhard van Lengerich

Chief Science Officer,
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Maurice J. Wagener

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Heidi M. Wilson

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Automotive Programs

Mark Falconer

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President, Minneapolis Oxygen Co.

Jennifer Kahlow

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Interim Executive Director of
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Dunwoody College of Technology

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Owner/President, Dodge of Burnsville

Diana Anderson

Machine Tool '07
Machinist, General Mills, Inc.

Bob Bach

Machine Tool Technology '77
Senior Manufacturing Engineer,
St. Jude Medical

Paul Berman

Automotive Services '82
Service Manager, BMW of
Minnetonka

Dennis Chartrand

Architectural Drafting & Estimating '70
President, Steel Structures, Inc.

Lewis "Ron" Credit

Automotive '54
Retired, General Motors

Ray Crowder

Electrical Construction '60
Founder/CEO, GR Promotions, Inc.

Ann Fincham

Architectural Drafting & Estimating '79
Project Manager, Wells Fargo
Corporate Properties Group

Ben Granley

Electrical Construction Design '04
Applied Management BS '10
President, Werner Electric

Ann Harty

Automation Packaging '02
Account Manager, Chalk Talk

Jeff Hawthorne

Electrical Construction '89
Vice President Industrial Controls,
Egan Company

Mike Hoops

Automotive Service Technology '68
Retired

Mark Jessen

President, Jessen Press

Alysse Johnson-Strandjord

Graphic Design '10
Jr. Graphic Designer, YYES, Co.

Dave Kari

Machine Tool '82
Wire EDM Director, Top Tool Company

Scott King

Architectural Drafting & Estimating '01
Senior Estimator, Mortenson
Construction

William MacPherson

Architectural Drafting & Estimating '76
Retired

Andhi Michaux

Computer Networking Systems '03
Sr. Human Resources Generalist,
Black River Asset Management

Kawytæ "Deon" Norals

Electrical Construction &
Maintenance '00
Director of Information Technology,
Westover Consultants, Inc.

Larry Raasch

Architectural Drafting & Estimating '77
Owner, Prime General Contractors

Bridget Reynolds

Architectural Drafting & Estimating '00
Dean of Construction Sciences &
Building Technology, Dunwoody
College of Technology

Steve Robinson

Auto Electrical '60
Retired

Jim Smith

Architectural Drafting & Estimating '70
Senior Project Manager,
LEVELUS, LLC

Steve Stone

Electrical '77
Vice President, Parsons Electric

Gib Syverson

Automotive Service Technology '74
Owner, Syverson Drywall, Inc.

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Electrical Construction '74
President, Nedmac, Inc.

Bill Trout

Architectural Drafting & Estimating '91
Project Manager, Donlar Construction

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Technology

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President, JZ Electric

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Architectural Drafting & Design '86
Vice President, Zeman Construction
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Nancy Fuchs

Chief Financial Officer

Collette Garrity

Vice President of Enrollment
Management

Ann Iverson

Associate Provost

Jeffrey M. Ylinen

Provost

The Dunwoody *Journey*

New Student Days



A fun way for new students to meet! Teams work to get tennis balls through the holes.



Giving new meaning to the phrase “ice-breaker,” new students work together to get a tennis ball out of a block of ice.

Commencement



Blake Craig, ARCH; and Brennetta Harris, ARCH



Left to right: Wendell Anderson, ARCH; Bartholomew Biesterfeld, ARCH graduate and current CLMA; Brandon Bomar, ARCH; and Luke Buranen, ARCH



Alexis Lola Collins, CNTS, with Eeris Fritz, instructor in the Elfmann Student Success Center

The annual report is published by Dunwoody's Office of Institutional Advancement. We welcome your comments and suggestions at development@dunwoody.edu or 612.381.3064



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Minneapolis, MN 55403

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Phone Numbers to Know

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Career Services	612.381.8121
Workforce Training & Continuing Education	612.381.3306
Giving	612.381.3048
Legacy Gifts	612.381.3061

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Mission

As a private non-profit technical college, Dunwoody changes lives by building opportunities for graduates to have successful careers, to develop into leaders and entrepreneurs, and to engage in *"the better performance of life's duties."*

Italicized words are from the last will and testament of William Hood Dunwoody.

Vision

Emerging as Minnesota's only polytechnic college, Dunwoody is the first choice in technical education: first choice for students; first choice for employers; and a great place to work.